

March 22, 1995

B. A. COOK Sr. Chain Accounts Mgr.

7000 Alrways Park Drive E. Syracuse, NY 13057 (315) 463-1972 Fax (315) 463-2045

SALES PERSONNEL WITH VIX CID #2565-00-00

Winston Select B2GF Lighter / #500045

Attached is a list of Vix locations scheduled to receive the above Promotion.

Lighters have been shipped directly to stores and will arrive the week of <u>April 3rd</u>. Please pack at store level and place in UPM Toppers. Utilize on-hand *Winston* <u>Select</u> product; **two (2) Displays per store**.

Thanks for your help, and if you have any questions please call.

Sincerely,
Bruce
B.A. Cook
Sr. Chain Accounts Manager
/jc

TERR RTE ACCT CC NAME ADDRESS CITY 162402 309 615519 A02 VIX/FREDDY'S #89 SOUTHTOWN PLAZA HENRIETTA CCTS. IN TERRITORY 162402 - 1 162602 050 437852 K02 VIX DRUGS #83 MAPLE & N. FOREST WILLIAMSVILLE 162602 095 663650 K04 PETE'N'LARRYS/VIX#90 4101 TRANSIT RD WILLIAMSVILLE
162602 420 549526 K02 VIX DRUGS #88 3401 GENESEE ST CHEEKTOWAGA
CCTS. IN TERRITORY 162602 - 3 162605 291 570077 K04 VIX DRUGS #85 1740 KENMORE AVE BUFFALO CCTS. IN TERRITORY 162605 -162608 234 615522 K04 VIX #86 162608 290 556464 K04 VIX DRUGS #84 SENECA SQUARE PLAZA WEST SENECA GARDEN VILLAGE PLAZ CHEEKTOWAGA CCTS. IN TERRITORY 162608 - 2 162609 201 580626 K02 VIX DRUGS #87 2429 MILITARY RD NIAGARA FALLS CCTS. IN TERRITORY 162609 - 1 162610 010 128819 A02 VIX DRUGS #81 3634 DELAWARE AVE BUFFALO 162610 446 615521 K04 VIX #82 CCTS. IN TERRITORY 162610 - 2 3330 SHERIDAN DRIVE AMHERST

164260 000 445569 K02 VIX DRUGS INC.

CCTS. IN TERRITORY 164260 - 1

10 SVV

AMHERST

·20 5KU's

6363 MAIN ST

422 SMS422N2 SALES MATERIALS SYSTEM 03/23/95 08:41
LOCATORS LIST NAME: VIXX INVENTORY EXCEPTION MASTER ORDER NBR: 5082-0045
NUMBER OF LOCATIONS: 10

(Available quantity subject to change!)

(LINES 1 - 1 OF 1 SHOWN) PER TOTAL TOTAL TOTAL ON ITEM DESCRIPTION----- ORDER REQUESTED AVAILABLE BACKORDER 474863 SELECT 4/95 B2GF LTR 2 20 20

SPECIAL INSTRUCTIONS

| Account | Special | Instructions: | HOLD | FOR | RJR | REP | | | |
|---------|---------|---------------|------|-----|-----|-----|--|--|--|
|---------|---------|---------------|------|-----|-----|-----|--|--|--|